



# Helping people be what they want to be

BabcockEnterprise helps thousands of people every day to make the right life and career choices. Whether it's school children choosing a career, job seekers looking for the next opportunity, or people that need just a little extra help to get into work, we'll be there for them.

## About us

BabcockEnterprise is a joint venture between Babcock International Group and Enterprise – two of the UK's largest providers of support services to the public and private sector. Operating in around 30 local authority areas, BabcockEnterprise is focussed on improving the life chances of young people and adults by increasing employability through advice, support and training.

We are one of the most experienced, innovative and diverse companies in the employability sector, with over 14 years experience of providing Information, Advice and Guidance (IAG) services in the youth sector,

working both in schools and in the high street. In particular, we provide specialist support for young people with learning difficulties and disabilities.

*“Anna from Next Step has been my rock. I will therefore recommend the Next Step service to anyone who needs to find out what the future holds for them.” Margaret, Nurse (recently qualified)*

Our range of adult services and contracts include prime contracts for the Skills Funding Agency and Department for Work & Pensions. We also produce learning & guidance resources, labour market information, social & economic research and outplacement services.

*85% of our clients receive a positive outcome, with 75% progressing into learning or work.*

## BabcockEnterprise

- One of the most experienced and wide-ranging employability companies in the UK
- Specialists at effective management of delivery networks
- A well-respected approach to partnering with both the public, private and third sectors
- Backed by two of the UK's leading providers of support services
- Linked into Babcock – one of the UK's largest vocational training companies, and a leading provider of school improvement services

Every year, BabcockEnterprise works with over:

- 130,000 young people
- 150,000 adults
- 9,000 employers
- 3,000 partner organisations



# BabcockEnterprise

## Working with people to get people working

Throughout the UK BabcockEnterprise is working with organisations in the public, private and third sectors in order to optimise life chances for individuals. Wherever you sit, whatever you do, and more importantly, whatever you want to do, we'd like to talk to you.

### With young people

We focus on enabling all 14 to 19 year olds (and those up to 25 with learning difficulties and disabilities) to acquire the skills, knowledge and confidence to make informed decisions about what they want to achieve with their learning and careers. As well as providing direct support and resources to schools we operate Connexions in Sussex, parts of London and Yorkshire, and provide outreach programmes to those not in education, employment or training.

"Thank you for never giving up on me – I cannot believe I have a good job and a career in front of me thanks to your help and support." *Claire, Young Person*

### With adults

BabcockEnterprise works with a wide range of adults, including those who are long-term unemployed or come from disadvantaged backgrounds. We operate Next Step contracts in London, the South East, Yorkshire &

"I would highly recommend this service – it was as good as another service we would have had to pay thousands for. We had tight timescales and Next Step was very responsive to our needs." *Zoe, HR Director*

Humberside, that offer IAG services for adults, and that have delivered over 75,000 universal services over

the past year. We are delivering Flexible New Deal in Surrey and Sussex and Response to Redundancy in the South, South East and Yorkshire & Humberside.

### With the public sector

We work very closely with colleagues from across the public sector. Our in-house research team provides social and economic analysis that helps authorities and organisations improve service delivery and focus resources where they have the most impact. We operate combined initiatives, such as training and Response to Redundancy projects with Job Centre Plus teams, whilst our ability to secure funding from the European Social Fund has led to several successful programmes.

### With employers

BabcockEnterprise has very close ties to Babcock's Education & Training division – the UK's largest provider of vocational training. As well as supporting companies with their recruitment objectives, BabcockEnterprise provides work experience programmes and outplacement services. We also provide regional economic and labour market information that helps businesses to shape their strategic plans.

### With partners

BabcockEnterprise works with many different organisations, from other prime contractors to small specialist companies, and from nationwide charities through to local initiatives. Widely recognised for our no-nonsense approach to partnering, we firmly believe that improving outcomes requires a team effort that plays to everyone's strengths.

### Who we work with:

- Business Link
- Central London Connexions
- Connexions Service, West Sussex
- Department of Business, Innovation and Skills
- Department for Schools, Children and Families
- Department Work and Pensions
- Education Business Links, East Sussex
- Education Business Partnership, Brighton and Hove
- European Social Fund
- Housing & Employment Local Partnership (HELP), Reigate and Banstead
- Job Centre Plus
- Learning Disability Partnerships
- Lewisham College
- London Borough of Camden
- London Borough of Redbridge
- London Borough of Tower Hamlets
- Medway Council
- Mencap
- Ministry of Defence
- OLASS partnerships (and probation services)
- Princes Trust
- Primary Care Trusts
- Relate
- Scarborough Job Match, Scarborough
- Skills Funding Agency
- Specialist drugs agencies
- Suffolk County Council
- Wakefield Metropolitan District Council